

CYCLE & CARRIAGE BINTANG BERHAD Quarterly Announcement for the financial year ended 31st December 2017

Highlights

- Net loss with vehicle sales 10% lower
- Revenue down 4%
- An unprecedented flood in Penang
- No dividend recommended

"Trading conditions are likely to remain challenging in the year ahead as the current uncertain economic environment is expected to continue. Steps are being taken to enhance profitability over the medium term, with a commitment to required investment in people, systems and sites."

Haslam Preeston

Chairman 28th February 2018

Results

	Year ended 31st December		
	2017	2016	Change
	RMm	RMm	%
		Restated+	
Revenue	1,420.1	1,486.3	-4
Net (loss)/profit:			
(a) Mercedes-Benz operations	(23.7)	27.2	nm
(b) Dividend income	11.2	11.2	-
	(12.5)	38.4	nm
Net (loss)/profit attributable to shareholders	(12.5)	38.4	nm
	Sen	Sen	
(Loss)/earnings per share	(12)	38	nm
	As at	As at	
	31.12.2017	31.12.2016	
	RMm	RMm	
		Restated+	
Shareholders' funds	271.0	288.5	-6
	RM	RM	
Net asset per share	2.69	2.86	-6

The results for the financial years ended 31st December 2016 and 31st December 2017 were audited.

⁺ The accounts have been restated due to excess sales support payments for the years 2013 to 2016 as set out in Note 1(b) to the condensed consolidated interim financial statements.

CYCLE & CARRIAGE BINTANG BERHAD Quarterly Announcement for the financial year ended 31st December 2017

Overview

The Group had a challenging year as intense competition led to significant reductions in unit sales and earnings. Following a review of the Group's strategic positioning, there is a renewed focus on enhancing profitability and investing in the network to improve the customer experience.

Performance

The Group's revenue for the year ended 31st December 2017 decreased by 4% to RM1.4 billion. An overall net loss of RM12.5 million was recorded after accounting for dividend income of RM11.2 million from the investment in Mercedes-Benz Malaysia, compared to an overall net profit of RM38.4 million in 2016.

Mercedes-Benz trading operations faced intense competition during the year and produced a loss of RM23.7 million for 2017, compared to a profit of RM27.2 million in 2016. Unit sales were 10% lower and margins were reduced. Demand for key models was also lower, with a shift in the model mix from S-Class to the lower margin C, GLA and GLC-Classes, while demand for the new E-Class CKD was below expectations. The decline in earnings was further exacerbated by losses suffered by the Group as a result of an unprecedented flood in Penang, which are subject to compensation claims from the Group's insurers. Operating expenses also increased. The Group's after-sales division continued to perform well, as it benefited from increased throughput.

The Group's net debt increased to RM216.3 million at the end of December 2017, compared to RM100.4 million at the end of 2016, mainly due to higher working capital requirements and land purchased for the development of a new showroom in Kuala Lumpur.

No interim dividend was declared during the year (2016: Nil) and, in view of the prevailing trading conditions and investment in developing the business, the Board is not recommending a final dividend (2016: 5 sen per share) for the financial year ended 31st December 2017.

People

I would like to thank the management team and our staff, for their dedication and hard work during a very difficult period. I also wish to thank our customers, shareholders and business partners for their continued support.

Prospects

Trading conditions are likely to remain challenging in the year ahead as the current uncertain economic environment is expected to continue. Steps are being taken to enhance profitability over the medium term, with a commitment to required investment in people, systems and sites.

Haslam Preeston

Chairman 28th February 2018

CYCLE & CARRIAGE BINTANG BERHAD Condensed Consolidated Statement of Comprehensive Income for the financial year ended 31st December 2017

			dited			ıdited	
N	lote		31.12.2016 RM'000	Variance %	12 month 31.12.2017 RM'000	31.12.2016 RM'000 Restated	Variance %
Revenue	7	380,344	368,206	3.3	1,420,119	1,486,345	(4.5)
Expenses excluding finance cost and tax		(404,229)	(367,651)	9.9	(1,453,527)	(1,456,895)	(0.2)
Other operating income - dividend income from available-for-sale investment		_	-	-	11,229	11,229	_
- interest income		138	110	25.5	578	475	21.7
- others		3,080	3,094	(0.5)	10,965	11,879	(7.7)
Operating (loss)/profit Finance cost-interest		(20,667)	3,759	nm	(10,636)	53,033	nm
expense on borrowings		(2,078)	(1,451)	43.2	(6,425)	(4,210)	52.6
(Loss)/profit before tax		(22,745)	2,308	nm	(17,061)	48,823	nm
Income tax credit/(expense)	13	4,258	(667)	nm	4,591 ————	(10,412)	nm
Total comprehensive (loss)/income for the financial period/year	19	(18,487)	1,641	nm	(12,470) ======	38,411	nm
Total comprehensive (loss)/income attributable to shareholders of the Company		(18,487)	1,641	nm	(12,470)	38,411	nm
			<u> </u>				
Basic (loss)/earnings per share attributable to shareholders		Sen	Sen		Sen	Sen	
of the Company	17	(18.35)	1.63	nm	(12.38)	38.13	nm

nm – not meaningful

The Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the Group's audited Financial Statements for the financial year ended 31st December 2016 and the accompanying notes to the condensed consolidated interim financial statements on pages 8 to 14.

CYCLE & CARRIAGE BINTANG BERHAD Condensed Consolidated Statement of Financial Position as at 31st December 2017

		Audited As at	Audited As at	Audited As at
	Note	31.12.2017 RM'000	31.12.2016 RM'000 Restated	1.1.2016 RM'000 Restated
Non-current assets			rtootatoa	rtootatou
Intangible assets		9,842	9,842	9,842
Property, plant and equipment Available-for-sale investment		158,584	94,907	81,400
Deferred tax assets		66,003 14,727	66,003 9,103	66,003 8,969
		249,156	179,855	166,214
Current assets				
Inventories		302,802	299,714	184,764
Trade and other receivables		92,634	75,550	72,395
Tax recoverable		9,775	2,857	-
Cash and cash equivalents		32,648	47,573	35,737
		437,859	425,694	292,896
Total assets		687,015	605,549	459,110
Non-current liabilities				
Deferred tax liabilities	45	-	62	396
Borrowings	15	61,960 61,960	62	396
Our and Pal Webs				
Current liabilities Provision for liabilities and charges		869	632	263
Current tax liabilities		28	25	6,358
Trade payables and other liabilities		166,170	168,335	171,972
Borrowings	15	187,000	148,000	25,000
		354,067	316,992	203,593
Total liabilities		416,027	317,054	203,989
Net assets		270,988	288,495	255,121
Equity				
Share capital		124,602	100,745	100,745
Share premium		-	23,857	23,857
Retained profits		146,386	163,893	130,519
Total equity		270,988	288,495	255,121

The Condensed Consolidated Statement of Financial Position should be read in conjunction with the Group's audited Financial Statements for the financial year ended 31st December 2016 and the accompanying notes to the condensed consolidated interim financial statements on pages 8 to 14.

CYCLE & CARRIAGE BINTANG BERHAD Condensed Consolidated Statement of Changes in Equity for the financial year ended 31st December 2017

	Audited			
	Share Capital RM'000	Share Premium RM'000	Retained Profits RM'000	Total RM'000
At 1st January 2017, as previously stated	100,745	23,857	169,994	294,596
Effect of prior year adjustment	-	-	(6,101)	(6,101)
At 1st January 2017, as restated	100,745	23,857	163,893	288,495
Transition to no-par value regime on 31st January 2017 ¹	23,857	(23,857)	-	-
Total comprehensive loss for the financial year	-	-	(12,470)	(12,470)
Dividend paid for the year ended: - 31st December 2016 (final)	-	-	(5,037)	(5,037)
At 31st December 2017	124,602	-	146,386	270,988
At 1st January 2016, as previously stated Effect of prior year adjustment	100,745	23,857	135,929 (5,410)	260,531 (5,410)
At 1st January 2016, as restated	100,745	23,857	130,519	255,121
Total comprehensive income for the financial year (restated)	-	-	38,411	38,411
Dividend paid for the year ended: - 31st December 2015 (final)	-	-	(5,037)	(5,037)
At 31st December 2016, as restated	100,745	23,857	163,893	288,495

Note¹: The Companies Act 2016 ("the Act"), which came into force on 31st January 2017, abolished the concept of authorised share capital and par value of share capital. Consequently, the amount standing to the credit of the share premium account of RM23,857,000 becomes part of the Company's share capital pursuant to the transitional provisions set out in Section 618(2) of the Act. There is no impact on the number of ordinary shares in issue or the relative entitlement of any of the members as a result of this transition. Pursuant to subsections 618(3) and 618(4) of the Act, the Group may exercise its right to use the credit amounts being transferred from share premium account within 24 months after the commencement of the Act. The Board of Directors will make a decision thereon by 31st January 2019.

The Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the Group's audited Financial Statements for the financial year ended 31st December 2016 and the accompanying notes to the condensed consolidated interim financial statements on pages 8 to 14.

Operating activities (Loss)/profit before tax

Property, plant and equipment:

Impairment loss on trade receivables, net

Net cash flow used in operations

Service and warranty provision utilised

Net cash flow used in operating activities

Dividend income from available-for-sale investment

Operating profit before changes in working capital

Finance cost - interest expense on borrowings

- loss/(gain) on disposal

Adjustments for:

- depreciation

- write off

- write off

Provisions

Inventories

Receivables

Interest paid

Interest received

Income tax paid

Payables

Interest income

Inventories:
- write down, net

CYCLE & CARRIAGE BINTANG BERHAD Condensed Consolidated Statement of Cash Flows for the financial year ended 31st December 2017

Audited 12 months ended 31.12.2016 31.12.2017 RM'000 RM'000 Restated (17,061) 48,823 7,204 5,928 9 (52)16 50 10,066 1,820 10,794 4,528 499 (578)(475)(11,229)(11,229)6,425 4,210 250 385 49,959 10,424

(116,770)

(3,654)

(3,637)

(74,102)

(4,210)

(20,070)

(97,923)

475

(16)

(23,948)

(21,612)

(2,863)

(37,999)

(5,727)

(8,010)

(51,171)

578

(13)

Investing activities		
Proceeds from disposal of plant and equipment	31	100
Purchase of property, plant and equipment	(70,937)	(19,533)
Dividend received from an available-for-sale investment	11,229	11,229
Net cash flow used in investing activities	(59,677)	(8,204)

CYCLE & CARRIAGE BINTANG BERHAD Condensed Consolidated Statement of Cash Flows for the financial year ended 31st December 2017

	Audited 12 months ended		
	31.12.2017	31.12.2016	
	RM'000	RM'000	
		Restated	
Financing activities			
Drawndown of:			
- term loans	62,500	-	
- bankers acceptance, net	39,000	123,000	
Transaction cost on borrowings paid	(540)	-	
Dividend paid	(5,037)	(5,037)	
Net cash flow from financing activities	95,923	117,963	
Net change in cash and cash equivalents during the financial year	(14,925)	11,836	
Cash and cash equivalents at			
Beginning of the financial year	47,573	35,737	
End of the financial year	32,648	47,573	

1 Basis of Preparation

(a) These audited condensed consolidated interim financial statements have been prepared in accordance with Malaysian Financial Reporting Standard ("MFRS") 134, *Interim Financial Reporting*, International Accounting Standard 34, *Interim Financial Reporting* and all the applicable disclosure provisions of the Listing Requirements of Bursa Malaysia Securities Berhad. They do not include all the information required for full annual financial statements and should be read in conjunction with the Group's financial statements for the financial year ended 31st December 2016.

The accounting policies and presentation adopted for the interim financial statements are consistent with those adopted for the annual financial statements for the financial year ended 31st December 2016 except for the adoption of the following Amendments to MFRSs:

Effective Date

	Effective Date
Amendments to MFRS 107 - Disclosure Initiative	1 January 2017
Amendments to MFRS 112 - Recognition of Deferred Tax Assets for	
Unrealised Losses	1 January 2017

The adoption of the above Amendments to MFRSs does not have any material impact on the financial statements of the Group.

New MFRSs and Amendments to MFRSs that are applicable to the Group but not yet effective for the Group's current quarter report are:

<u>E</u> r	
Amendments to MFRS 10 and MFRS 128 - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture MFRS 9 - Financial Instruments (IFRS 9 as issued by IASB in July	Deferred
2014)	January 2018
MFRS 15 - Revenue from Contracts with Customer 1	January 2018
Amendments to MFRS 140 – Classification on Change in Use –	
Assets transferred to, from, Investment Properties 1	January 2018
IC Interpretation 22 – Foreign Currency Transactions and Advance	-
Consideration 1	January 2018
MFRS 16 - Leases 1	January 2019
IC Interpretations 23 – Uncertainty over Income Tax Treatments	January 2019

The adoption of the above new MFRSs and Amendments to MFRSs when they become effective are not expected to have any material impact on the financial statements of the Group, except for MFRS 16. The Group is in the process of assessing the financial impact of adopting MFRS 16.

Overview of assessment activities - MFRS 15 "Revenue from Contracts with Customer"

Work to date has focused on segregating the revenue streams into major components to understand the nature of contractual arrangement with its customers. Comparison has been carried out to compare the current accounting policies and practices and the requirement of MFRS 15 to assess the potential financial impact to the Group.

Preliminary assessment indicates the current accounting policies and practices are consistent with MFRS 15 requirements except for reclassification of receivable balances arising from contracts with customer and segregation of revenue streams. Currently, revenue recognition of performance obligations require to be satisfied over time has been deferred by the Group.

Potential impact on the financial statements

Management expect the impact is minimal except for disclosure to the notes to accounts on revenue streams.

1 Basis of Preparation (continued)

Overview of assessment activities - MFRS 9 "Financial instruments"

Work to date has focused on available-for-sale investment and impairment model of receivables.

Potential impact on financial statements

To date, key issues for consideration which have been identified include: measurement of availablefor-sale investment and development and application of an impairment model for receivables to reflect the expected loss.

At this juncture, the fair value of the available-for sale investment is approximate its fair value, hence management is of the view that the potential impact is minimal. Management is in the process of assessing the impact of expected loss (if any) on receivables.

(b) During the financial year, prior year adjustments ("Adjustments") were made following a review of historic sales support payments received from its principal, Mercedes-Benz Malaysia Sdn. Bhd. ("MBM").

The Group established that errors had been made in relation to the required holding periods under the payment terms for a number of demonstration and courtesy vehicles. The excess sales support payments for the years 2013 to 2016 amounted to RM8,027,000 had been adjusted to prior years' financial statements as follows:

Impact of adjustments on condensed consolidated statement of comprehensive income for the financial year ended 31 December 2016:

	As previously <u>reported</u>	Adjustments	As <u>restated</u>
Expenses excluding finance cost and tax (RM'000) Income tax (RM'000)	(1,455,986) (10,630)	(909) 218	(1,456,895) (10,412)
Total comprehensive income for the financial year (RM'000)	39,102	(691)	38,411
Basic earnings per share attributable to shareholders of the Company (Sen)	38.81	(0.68)	38.13

Impact of adjustments on condensed consolidated statement of financial position:

RM'000	RM'000	restated RM'000
9,603	1,926	11,529
74,086 169,994	8,027 (6,101)	82,113 163,893
-	9,603 74,086	9,603 1,926 74,086 8,027

1 Basis of Preparation (continued)

Impact of adjustments on condensed consolidated statement of financial position (continued):

<u>1.1.2016</u>	As previously <u>reported</u> RM'000	Adjustments RM'000	As <u>restated</u> RM'000
Deferred tax assets on payables Trade payables (included within trade payables	8,864	1,708	10,572
and other liabilities) Retained profits	70,145 135,929	7,118 (5,410)	77,263 130,519

Impact of adjustments on condensed consolidated statement of cash flows:

	As previously	As		
	reported	<u>Adjustments</u>	restated	
	RM'000	RM'000	RM'000	
<u>31.12.2016</u>				
Profit before tax	49,732	(909)	48,823	
Changes in working capital - payables	(4,546)	909	(3,637)	

2 Seasonal or Cyclical Factors

There were no major seasonal or cyclical factors affecting the automobile industry.

3 Individually Significant Item

The Group recognised dividend income of RM11.2 million in respect of the investment in MBM as disclosed in Note 7 for the financial year ended 31st December 2017. The Group suffered losses of RM12.3 million as a result of an unprecedented flood in Penang, which are subject to compensation claims from the Group's insurers.

4 Changes in Estimates

There were no changes in estimates of amounts reported in prior financial years that have a material effect on the results for the financial year ended 31st December 2017.

5 Debts and Equity Securities

There were no issuance and repayment of debt and equity securities, share buy-backs, share cancellations, shares held as treasury shares and resale of treasury shares for the financial year ended 31st December 2017.

6 Dividends

	12 month 31.12	ns ended 2.2017	12 month 31.12	
	Dividend per share Sen	Amount of net dividend RM'000	Dividend per share Sen	Amount of net dividend RM'000
Final single-tier dividend in respect of the previous financial year, paid on 24th May 2017 (2016: paid on 24th May 2016)	5.00	5,037	5.00	5,037

The Board of Directors does not recommend any final dividend for the financial year ended 31st December 2017.

7 Segment Reporting

The activities of the Group are conducted within Malaysia in the following segments:

	Automobile industry RM'000	Investment RM'000	Group RM'000
3 months ended 31st December 2017 Revenue Loss before tax Loss after tax	380,344 (22,745) (18,487)		380,344 (22,745) (18,487)
3 months ended 31st December 2016 Revenue Profit before tax Profit after tax	368,206	-	368,206
	2,308	-	2,308
	1,641	-	1,641
12 months ended 31st December 2017 Revenue Loss before tax Loss after tax	1,420,119	-	1,420,119
	(28,290)	11,229	(17,061)
	(23,699)	11,229	(12,470)
12 months ended 31st December 2016 Revenue Profit before tax Profit after tax	1,486,345	-	1,486,345
	37,594	11,229	48,823
	27,182	11,229	38,411

8 Changes in the Composition of the Group

There were no changes in the composition of the Group for financial year ended 31st December 2017.

9 Significant Related Party Transactions

The significant related party transactions described below were carried out on terms and conditions agreed with the related parties.

agreed min the related parties.	12 months	ended
	31.12.2017 RM'000	31.12.2016 RM'000
With substantial shareholders and companies related to substantial shareholders:		
Receipt of insurance premium support from Jardine Cycle & Carriage Limited	457	602
Purchase of computer software/peripherals and copier charges from Innovix Distribution Sdn. Bhd.	-	(661)
Purchase of computer software/peripherals and copier charges from JOS Malaysia Sdn. Bhd. Provision of management services by Jardine Cycle & Carriage	(1,104)	(1,196)
Limited	(947)	(493)
Purchase of insurance through insurance broker, Jardine Lloyd Thompson Sdn. Bhd.	(428)	(115)
Provision of internal audit services, executive development programme and conferences by Jardine Matheson & Co., Ltd	(416)	(508)
Provision of management services and training programme by Cycle & Carriage Industries Pte. Limited	(240)	(198)

10 Capital Commitments

Capital expenditure of the Group not provided for as at 31st December 2017 in relation to property, plant and equipment were as follows:

	RM'000
Approved and contracted	8,260
Approved but not contracted	12,458
	20,718

11 Material Change in Current Quarter Results Compared to Preceding Quarter Results

Current Quarter 31.12.2017 RM'000	Preceding Quarter 30.9.2017 RM'000	Variance RM'000
380,344	331,613	48,731
(20,667)	(2,604)	(18,063)
(22,745)	(4,138)	(18,607)
(18,487)	(3,256)	(15,231)
(18,487)	(3,256)	(15,231)
	Quarter 31.12.2017 RM'000 380,344 (20,667) (22,745)	Quarter Quarter 31.12.2017 30.9.2017 RM'000 RM'000 380,344 331,613 (20,667) (2,604) (22,745) (4,138) (18,487) (3,256)

The Group recorded a loss before tax of RM22.7 million in the fourth quarter as compared to RM4.1 million in the preceding quarter mainly due to losses suffered by the Group as a result of an unprecedented flood in Penang, which are subject to compensation claims from the Group's insurers and higher losses from Retails operations.

12 Variance of Actual Profit from Forecast Profit

The Company did not publish any profit forecast.

13 Taxation

	3 month	s ended	12 month	ns ended
	31.12.2017	31.12.2016	31.12.2017	31.12.2016
	RM'000	RM'000	RM'000	RM'000
				Restated
Income tax (credit)/expense	(4,258)	667	(4,591)	10,412

The average effective tax rate differs from the statutory income tax rate of Malaysia as follows:

	3 months ended		12 months ended	
	31.12.2017 31.12.2016		31.12.2017	31.12.2016 Restated
	%	%	%	%
Statutory income tax rate in Malaysia	(24)	24	(24)	24
Expenses not deductible for tax purposes	5	9	13	2
Income not subject to tax	-	-	(16)	(6)
Prior year (over)/under provision	-	(4)	-	1
Average effective tax rate	(19)	29	(27)	21

The income not subject to tax relates to the single-tier dividend from investment in MBM.

14 Status of Corporate Proposals

There were no corporate proposals undertaken or announced but not completed at the date of issue of this quarterly report.

15 Group Borrowings

	Long term RM'000	Short term RM'000	Total borrowings RM'000
Unsecured			
 Bankers' acceptance 	-	187,000	187,000
- Term loans	61,960	=	61,960
	61,960	187,000	248,960

As at 31st December 2016

	Long term RM'000	Short term RM'000	Total borrowings RM'000
Unsecured		4.40.000	4.40.000
 Bankers' acceptance 	<u> </u>	148,000	148,000

16 Changes in Material Litigation

There were no material litigation since the date of the last annual report up to the date of issue of this quarterly report.

17 (Loss)/earnings per Share

	3 months ended		12 months ended	
	31.12.2017	31.12.2016	31.12.2017	31.12.2016 Restated
				Residieu
Net (loss)/profit attributable to shareholders of the Company (RM'000)	(18,487)	1,641	(12,470)	38,411
Weighted average number of ordinary shares in issue ('000)	100,745	100,745	100,745	100,745
Basic (loss)/earnings per share (sen)	(18.35)	1.63	(12.38)	38.13

No diluted EPS is computed for the Group as there are no dilutive potential ordinary shares in issue.

18 Qualification of Audit Report

The Group's financial statements for the preceding year ended 31st December 2016 were not subject to any qualification by the auditors.

19 Notes to the Statement of Comprehensive Income

	3 months ended	12 months ended
	31.12.2017	31.12.2017
	RM'000	RM'000
Net (loss)/profit for the financial period/year is arrived at after charging:		
Depreciation	2,121	7,204
Impairment loss on trade receivables, net	935	4,528
Write-off of inventories	10,794	10,794
Write-down of inventories, net	4,930	10,066
Foreign exchange loss, net	6	63

Other than the above and disclosed in the Condensed Consolidated Statement of Comprehensive Income, there were no gain or loss on disposal of quoted or unquoted investments or properties, gain and loss on derivatives for the financial year ended 31st December 2017.

20 Events after the reporting period

There were no material events between 1st January 2018 and the date of issue of this quarterly report.